



**PREMIUM HARDWOOD
STAIR PRODUCTS**





PREMIUM HARDWOOD

STAIR PRODUCTS

January 1, 2008

Anderson Wood Products Company

1381 Beech Street P.O. Box 11517

Louisville, Kentucky 40251-0517

Phone 502-778-5591 Fax 502-778-5599

sales@andersonwood.com

www.andersonwood.com

CONTENTS

Sales Policies page 3

Standard Profiles page 4

Handrail Styles page 6

Bending Rail Styles page 9

Wall Rail Styles page 13

Shoe Rail & Fillet Styles page 14

SALES POLICIES

General Terms and Conditions

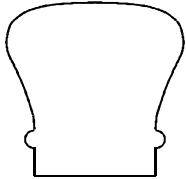
- All products are manufactured from kiln dried Appalachian hardwoods. Components are selected and well matched for color. Handrail products are sanded after profiling.
- Stair products can be manufactured to any of the various standard industry profiles. Drawings will be provided for verification when ordering.
- Standard payment terms are 1% 10 days - net 30 days with approved credit.
- All prices are net f.o.b. Louisville, Kentucky unless otherwise indicated.
- In some geographic areas delivery is available on scheduled multi-stop pool trucks. Please inquire regarding availability, requirements and cost.
- Orders are bulk packaged for maximum protection and shipped by your preferred method. Please specify your shipping preference at the time of order.
- Fillet can be installed in plowed handrail and shoe rail. Please inquire about pricing for this service.
- Additional items and species are also available. Please inquire as to pricing and policies for items not listed.
- Prices are based on current hardwood market conditions and are subject to change without notice, however, every attempt for advance notification will be made.
- Products are manufactured to order. Please inquire about lead times when ordering.

Pricing Policies

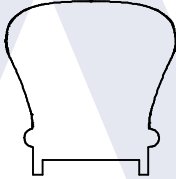
- Prices are published for the minimum order quantities indicated.
- Different styles and species of the same profile can be combined for total quantity price. A minimum order of 250 lineal foot per style or species is required.
- Plowed and unplowed handrail can be combined for total quantity pricing. A minimum of 250 lineal foot of each within the same profile is required.
- Standard and Long Handrail cannot be combined.
- Standard, Long, Tight Radius and Long Tight Radius Bending Rail cannot be combined.
- All products are shipped with a maximum of 10% developing cutbacks 6' and longer.

STANDARD PROFILES

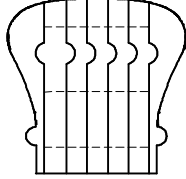
Handrail & Bending Rail



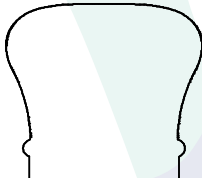
6010



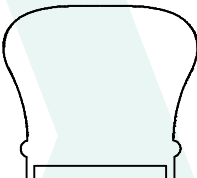
6010P



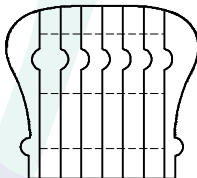
6010B



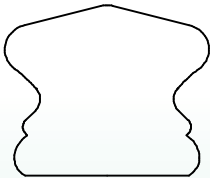
n6210



n6210P



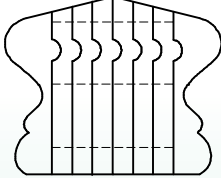
n6210B



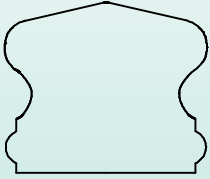
6510



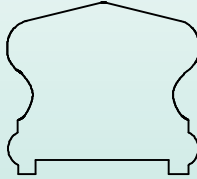
6510P



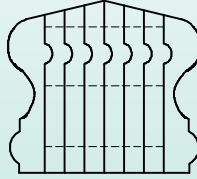
6510B



6910



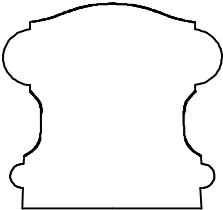
6910P



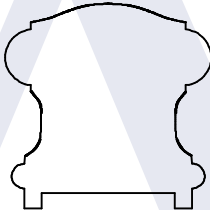
6910B

STANDARD PROFILES

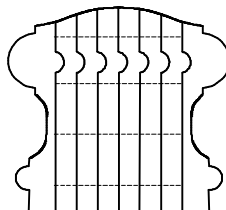
Handrail & Bending Rail



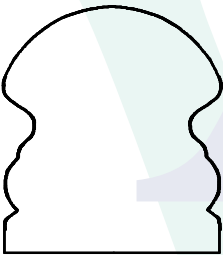
6710



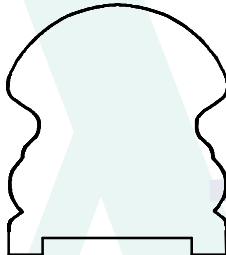
6710P



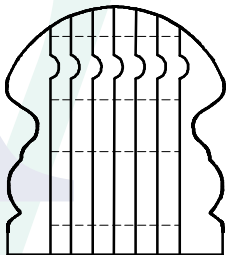
6710B



6519

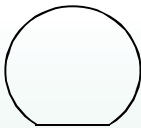


6519P



6519B

Wall Rail



6040



6042



6044

Shoe Rail / Fillet



6050



6060



6007



a6045



6045



6006

HANDRAIL STYLES

All Solid Ply Handrail

-S

- All handrail plys are solid. None of the plys contain finger joints.
- Available in random lengths 8' through 16' in each foot length. 25% to 30% of the total footage shipped in 13' through 16' lengths. No more than 10% shipped in 8' lengths.

All Two Piece Ply Handrail

-S2

- All plys contain one finger joint. Components are well matched for color.
- All Two Piece Ply Handrail is available in 14' and 16' specified lengths with 13'10" and 15'10" tallied and shipped as 14' and 16' respectively.

Solid Top Ply Handrail

-1

- Top ply is solid. Additional plys contain multiple finger joints.
- Available in random lengths 8' through 16' in even foot lengths. 25% to 30% of the total footage shipped as 14' and 16'. No more than 10% shipped as 8'.

Two Piece Top Ply Handrail

-2

- Top Ply contains one finger joint. Additional plys contain multiple finger joints.
- Two Piece Top Ply Handrail is available in 14' and 16' specified lengths with 13'10" and 15'10" tallied and shipped as 14' and 16' respectively.

All Finger Joint Ply Handrail

-4

- All plys contain finger joints. Top plys are manufactured from color matched components that are 42" and longer. Additional plys contain multiple finger joints.
- Available in specified lengths 8' through 16' in even foot lengths.

Note: Not all handrail styles are available in all profiles and species. Please refer to pricing for availability.

HANDRAIL COMBINATION STYLES

All Solid / All Two Piece Ply Handrail

-S/-S2

- A combination of All Solid Ply and all Two Piece Ply styles. 8'-12' are All Solid Ply while 14'-16' lengths are All Two Piece Ply with all plys containing one finger joint.
- Available in specified lengths 8' through 16' in even foot lengths. 13'10" and 15'10" lengths are tallied and shipped as 14' and 16' respectively.

Solid Top / Two Piece Top Ply Handrail

-1/-2

- A combination of Solid Top Ply and Two Piece Top Ply styles. 8'-12' are Solid Top Ply while 14'-16' lengths are Two Piece Top Ply. Additional plys contain multiple finger joints.
- Available in specified lengths 8' through 16' in even foot lengths. 13'10" and 15'10" lengths are tallied and shipped as 14' and 16' respectively.

Note: Not all handrail styles are available in all profiles and species. Please refer to pricing for availability.

LONG HANDRAIL STYLES

All Two Piece Ply Long Handrail -S2L

- All plys contains one finger joint. Components are well matched for color.
- All Two Piece Ply Long Handrail is available in 18' and 20' specified lengths.
- 17'10" and 19'10" tallied and shipped as 18' and 20' respectively.

Two Piece Top Ply Long Handrail -2L

- Top ply contains one finger joint. Additional plys contain multiple finger joints.
- Two Piece Top Ply Long Handrail is available in 18' and 20' specified lengths.
- 17'10" and 19'10" tallied and shipped as 18' and 20' respectively.

All Finger Joint Ply Long Handrail -4L

- All plys contain finger joints. Top plys are manufactured from color matched components that are 42" and longer. Additional plys contain multiple finger joints.
- All Finger Joint Ply Long Handrail is available in 18' and 20' specified lengths.
- 17'10" and 19'10" tallied and shipped as 18' and 20' respectively.

Note: Not all long handrail styles are available in all profiles and species. Please refer to pricing for availability.

BENDING RAIL STYLES

Composite Core Bending Rail

B-C

- Outer bending rail profile plies are manufactured from solid material.
- Inner bending rail plies are produced from a multiple layer laminated ply block. Top and bottom laminates are of the matching species and contain no more than one finger joint. Inner laminates are manufactured from finger jointed hardwood stock.
- Bending rail is available with the top moulded to profile or unmoulded to allow for final shaping after installation.
- Composite Core Bending Rail is available with 40% 16', 40% 14', and 20% 8'-12', 13'10" and 15'10" tallied and shipped as 14' and 16' respectively.

Composite Core Bending Rail Sets

BS-C

- Composite Core Bending Rail Sets are available as described above with the addition of reverse profile bending forms.
- Forms are manufactured from softwood and provided one full length piece per side.

All Composite Bending Rail

B-A

- Outer bending rail profile plies are from a multiple layer laminated ply block. Each layer contains no more than one finger joint. Finger joints are offset so they do not align.
- Inner bending rail plies are produced from a multiple layer laminated ply block. Top and bottom laminates are of the matching species and contain no more than one finger joint. Inner laminates are manufactured from finger jointed hardwood stock.
- Bending rail is available with the top moulded to profile or unmoulded to allow for final shaping after installation.
- All Composite Bending Rail is available in 8'-16' specified lengths with 13'10" and 15'10" tallied and shipped as 14' and 16' respectively.

All Composite Bending Rail Sets

BS-A

- All Composite Bending Rail Sets are available as described above with the addition of reverse profile bending forms.
- Forms are manufactured from softwood and provided one full length piece per side.

Note: Not all bending rail styles are available in all profiles and species. Please refer to pricing for availability.

LONG BENDING RAIL STYLES

All Composite Long Bending Rail

B-AL

- Outer bending rail profile plies are from a multiple layer laminated ply block. Each layer contains no more than one finger joint. Finger joints are offset so they do not align.
- Inner bending rail plies are produced from a multiple layer laminated ply block. Top and bottom laminates are of the matching species and contain no more than one finger joint. Inner laminates are manufactured from finger jointed hardwood stock.
- Bending rail is available with the top moulded to profile or unmoulded to allow for final shaping after installation.
- All Composite Long Bending Rail is available in 18', 20' and 24' specified lengths.
- 17'10", 19'10" and 23'10" are tallied and shipped as 18', 20' and 24' respectively.

All Composite Long Bending Rail Sets

BS-AL

- All Composite Bending Rail Sets are available as described above with the addition of reverse profile bending forms.
- Forms are manufactured from softwood and provided two pieces per side.

Note: Not all long bending rail styles are available in all profiles and species. Please refer to pricing for availability.

TIGHT RADIUS BENDING RAIL STYLES

Composite Core Tight Radius Bending Rail

B-CT

- Composite Core Tight Radius Bending Rail is specified the same as Composite Core Bending Rail but with additional thinner inner bending rail plys.
- Bending rail is available with the top moulded to profile or unmoulded to allow for final shaping after installation.
- Composite Core Tight Radius Bending Rail is available with 40% 16', 40% 14', and 20% 8'-12', 13'10" and 15'10" tallied and shipped as 14' and 16' respectively.

Composite Core Tight Radius Bending Rail Sets

BS-CT

- Composite Core Tight Radius Bending Rail Sets are available as described above with the addition of reverse profile bending forms.
- Forms are manufactured from softwood and provided one full length piece per side.

All Composite Tight Radius Bending Rail

B-AT

- All Composite Tight Radius Bending Rail is specified the same as All Composite Bending Rail but with additional thinner inner bending rail plys.
- Bending rail is available with the top moulded to profile or unmoulded to allow for final shaping after installation.
- All Composite Tight Radius Bending Rail is available in 8'-16' specified lengths with 13'10" and 15'10" tallied and shipped as 14' and 16' respectively.

All Composite Tight Radius Bending Rail Sets

BS-AT

- All Composite Tight Radius Bending Rail Sets are available as described above with the addition of reverse profile bending forms.
- Forms are manufactured from softwood and provided one full length piece per side.

Note: Not all bending rail styles are available in all profiles and species. Please refer to pricing for availability.

LONG TIGHT RADIUS BENDING RAIL STYLES

All Composite Long Tight Radius Bending Rail

B-ALT

- All Composite Long Tight Radius Bending Rail is specified the same as All Composite Long Bending Rail but with additional thinner inner bending rail plys.
- Bending rail is available with the top moulded to profile or unmoulded to allow for final shaping after installation.
- All Composite Long Tight Bending Rail is available in 18', 20' and 24' specified lengths.
- 17'10", 19'10" and 23'10" are tallied and shipped as 18', 20' and 24' respectively.

All Composite Long Tight Radius Bending Rail Sets

BS-ALT

- All Composite Long Tight Radius Bending Rail Sets are available as described above with the addition of reverse profile bending forms.
- Forms are manufactured from softwood and provided two pieces per side.

Note: Not all long bending rail styles are available in all profiles and species. Please refer to pricing for availability.

WALL RAIL STYLES

Solid Ply Wall Rail

-S

- All plies are solid. None of the plies contain finger joints.
- Available in random lengths 8' through 16' in each foot length. 25% to 30% of the total footage shipped in 13' through 16' lengths. No more than 10% shipped in 8' lengths.

All Two Piece Ply Wall Rail

-S2

- All plies contains one finger joint. Components are well matched for color.
- All Two Piece Ply Wall Rail is available in 14' and 16' specified lengths with 13'10" and 15'10" tallied and shipped as 14' and 16' respectively.

Solid Top Ply Wall Rail

-1

- Top ply is solid. Additional plies contain multiple finger joints.
- Available in random lengths in 8' through 16' in even foot lengths. 25% to 30% of the total footage shipped as 14' and 16'. No more than 10% shipped as 8'.

Two Piece Top Ply Wall Rail

-2

- Top ply contains one finger joint. Additional plies contain multiple finger joints.
- Two Piece Top Ply Wall Rail is available in 14' and 16' specified lengths with 13'10" and 15'10" tallied and shipped as 14' and 16' respectively.

All Finger Joint Ply Wall Rail

-4

- All plies contain finger joints. Top plies are manufactured from color matched components that are 36" and longer. Additional plies contain multiple finger joints.
- Available in specified lengths 8' through 16' in even foot lengths. 250 lineal foot per length is required.

Note: Not all wall rail styles are available in all profiles and species. Please refer to pricing for availability.

SHOE RAIL & FILLET STYLES

Solid Ply Shoe Rail

-1

- Manufactured as a solid piece containing no finger joints.
- Available in random lengths 8' through 16' in each foot length. 25% to 30% of the total footage shipped in 13' through 16' lengths. No more than 10% shipped in 8' lengths.

Two Piece Ply Shoe Rail

-2

- Each piece contains one finger joint. Components are well matched for color
- All Two Piece Shoe Rail is available in 14' and 16' specified lengths with 13' 10" and 15' 10" tallied and shipped as 14' and 16' respectively.

Finger Joint Shoe Rail

-4

- Manufactured from color matched components that are 36" and longer.
- Available in specified lengths 8' through 16' in even foot lengths. 250 lineal foot per length is required.

Solid Fillet

-S

- Manufactured as a solid piece containing no finger joints.
- Available in random lengths 2' and longer.
- Solid Fillet can be provided installed in plowed handrail and shoe rail.

Note: Not all shoe rail styles are available in all profiles and species. Please refer to pricing for availability.